

Buck Rock Prototype/New Product Information and Fee Sheet

We thank you for your interest in our product development program. Below we have addressed some common questions we are asked regarding the general process and the charges the client may incur. Please read through this and give us a call or email us with any further question or inquiries.

The Process:

1. The prospective client sends Buck Rock any or all of the following for their products: spec sheets, drawings, sketches and most important and helpful their product and/or similar product.
2. Buck Rock will take a look at it along with the choice modifications specified, fabrics, hardware...
3. At this point, Buck Rock will contact the client with initial feedback and questions. Are goal is to make sure this will be not only a good fit for Buck Rock, but more importantly for our clients as well.
4. If all want to proceed, then the initial prototype fee and schedule are discussed. Buck Rock gives an initial ball-park quote for the prototyping fee. It is not always known how much time will be required for the design, but we try to come close in giving the client a heads up on how much we expect. We charge a \$50 an hour design fee and require 50% to be paid up front before any work is begun. We accept check payments.
5. We have found that it is more efficient and cost-saving for all, for the clients to provide all supplies necessary to create the prototype. Since you usually have a good idea of what you like and do not like, this saves you time and money. We are always happy to provide any sources that we work with as well.
6. We then will design and sew the first article and send it to you for your review. Most likely some revisions may be necessary and we will make those after discussing them in detail with you. Any revision time is charged at \$50 an hour. We invoice after the prototype has been sent out and expect payment within ten days.

General Things to Keep in Mind

- We are a manufacturing company, so our hope is to create a great prototype that we can then help you manufacture here in America!
- We want to see your products designed wonderfully. This helps you of course, but it helps us too. We will help you come up with different ways of making your product ready to be more efficiently produced.
- Patterns are not included. As stated above, our goal is to manufacture your product with you. We provide the prototyping, but we do not intend it to be a stand-alone service.

After the product is designed...

Once the product is ready for manufacturing, we will give you a first-run manufacturing quote. The quantity of the first-run differs between the products. After the first run is produced, inspected, reviewed, a firm manufacturing price is given and we are off!!!

Best way to contact us

Email is the fastest and best way to contact us. We of course are available by phone as well, but many times we are in our shops and have to return phone calls at a later time. We do check our emails frequently throughout the day. Either way, we will be glad to speak with you about any of your questions and wish you the best in your business ventures.

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